



Computer Products Ltd
SUPPLY & SOLUTIONS

CHG-MERIDIAN Partnership Benefits

Education

CHG-MERIDIAN (CHG) is one of the World's leading manufacturer and bank independent providers of IT leasing and services in the field of information and communications technology.

CHG have over 30 years experience in working in the education sector providing compliant Operating leases to help our customers improve their technology resources.

In the UK alone, CHG leases IT equipment to more than 500 Local Authorities, Schools, Academies, HE/FE Establishments, Universities and other Public Sector entities. CHG is an approved Lessor on a number of Public Sector leasing frameworks.

Here are some of the reasons our customers benefit from working with CHG as a finance provider.

Collaboration

Our dedicated team will manage your portfolio requirements at the start of the lease through to the end of term and beyond. Not only can we manage your asset finance needs, our clear communication platform will enable you to manage your IT estate globally.

Openness

Our clear and transparent terms will ensure that our solutions can accommodate flexible add-ons, upgrades and trade-ins that meet our customers product requirements as they evolve over time.

Professional delivery

You will benefit from a seamless link from procurement through to asset disposal. Our dedicated team will help you manage your entire asset lifecycle.

Compliant Operating Lease

- Operating lease based on the true accounting treatment as stipulated by IFRS17 with rentals based on a Net Present Value of 89.99%
- Lease duration will be less than the expected working life of the equipment
- At the end of the term, continued usage will be based on fair market value

Flexibility

We offer tailor made ICT focused finance models from 12 months through to 36 months. Repayments can be made Monthly, Quarterly, Termly or Annually





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Framework Approved Finance

Framework Approved Finance: Using existing approved Public Sector leasing framework agreements offers pre-agreed and simple documentation. These include CPC, Unilink, LUPC, LPC, Sector and Procure

How does the lease process work ?

Step	Action	Who
Create quotation for equipment	Send to customer	Reseller
Customer or reseller send equipment quote to CHG	Quote sent to CHG	Customer or reseller
CHG provide lease quotation	Send to customer	CHG
Customer agrees rate	CHG raise lease paperwork	CHG
Customer signs and returns lease paperwork	Invoice instructions sent to Reseller	CHG
Reseller Orders equipment	Arrange delivery to customer	Reseller
On delivery of equipment customer signs and returns acceptance certificate	CHG activates lease	CHG
CHG Pay supplier	Lease activated	CHG

Full lease documentation can be provided on request, terms and conditions apply.

Contact Us

We are committed to working with you to fully understand your customers requirements. If you have any questions please contact either Kim Hill on 07966 782948 or email kim.hill@chg-meridian.com

